

Summary Report of Non-consolidated Financial Results
For the First Quarter Ended March 31, 2021

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan.)

Company name: SOFT MAX CO.,LTD Stock exchange listing: Tokyo
Security Code: 3671 URL: <http://www.s-max.co.jp>
Representative: Toshiro Nomura, Chairman and President
Contact: Kouichi Hamahira, Managing Director (Phone: +81-99-226-1222)

(Amounts of less than one million yen are rounded down)

1. Non-consolidated Financial Results for the First Quarter of fiscal 2021 (From January 1, 2021 to March 31, 2021)

(1) Non-consolidated Operating Results

(% indicates changes from the previous corresponding period)

	Net Sales		Operating profit		Ordinary profit	
	million yen	%	million yen	%	million yen	%
Three Months Ended March 31, 2021	1,377	27.6	290	163.0	300	151.2
Three Months Ended March 31, 2020	1,080	16.2	110	104.1	119	101.2

	Profit		Profit per Share	Diluted profit per Share
	million yen	%	yen	yen
Three Months Ended March 31, 2021	208	150.0	34.90	—
Three Months Ended March 31, 2020	83	253.8	13.96	—

(2) Non-consolidated Financial Position

	Total Assets	Net assets	Equity ratio
	million yen	million yen	%
As of March 31, 2021	5,533	2,395	43.3
As of December 31, 2020	5,689	2,259	39.7

(Reference) Equity: 2,395 million yen (as of March 31, 2021), 2,259 million yen (as of December 31, 2020)

2. Dividends

	Annual Dividends per share				
	Three Months Ended March 31	Six Months Ended June 30	Nine Months Ended September 30	Year Ended December 31	Total
Year Ended December 31, 2020	—	0.00	—	12.00	12.00
Year Ended December 31, 2021	—	0.00			
Year Ending December 31, 2021 (Forecast)			—	12.00	12.00

(Note) Revision to the dividend forecast that has disclosed lastly: No

3. Non-consolidated Business Forecast : For the year ending December 31, 2021 (From January 1, 2021 to December 31, 2021)

(% indicates changes from the previous corresponding period)

	Net Sales		Operating profit		Ordinary profit		Profit		Profit per Share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
Year Ending December 31, 2021	4,500	11.9	472	5.9	510	4.4	337	0.7	56.55

(Note) Revision to the business forecast that has disclosed lastly: No

4. Others

(1) Simplified accounting methods and special accounting methods for preparation of the quarterly financial statements: None

(2) Changes in accounting policies and accounting-based estimates, and restatements

① Changes in accounting policies due to revisions in accounting standards, others: None

② Changes in accounting policies other than ① above: None

③ Changes in accounting estimates: None

④ Restatement: None

(3) Number of outstanding shares (Common share)

① Number of outstanding shares (Treasury share included)	March 31,2021	5,959,500shares
	December 31,2020	5,959,500shares
② Number of treasury share	March 31,2021	357shares
	December 31,2020	357shares
③ Average number of outstanding shares during the period	March 31,2021	5,959,143shares
	March 31,2020	5,959,236shares

※This financial summary is not subject to audit conducted by certified public accountants or an audit corporation.

※Explanation for appropriate use of financial forecasts and other special notes

The forecasts given in this document are based on the current available information in the company and certain reasonable assumptions to the company. And we don't commit to achieve these forecasting numbers.

Actual results may differ from these forecasts by a variety of reasons.

Quarterly Non-consolidated Balance Sheets

(Thousands of yen)

	As of December 31, 2020	As of March 31, 2021
	Amount	Amount
Assets		
Current assets		
Cash and deposits	2,819,660	2,649,647
Notes and accounts receivables-trade	587,823	774,548
Merchandise	277	253
Work in process	343,176	181,144
Supplies	679	674
Other	54,444	48,312
Total current assets	<u>3,806,061</u>	<u>3,654,581</u>
Non-current assets		
Property, plant and equipment		
Land	770,309	770,309
Other, net	311,162	305,064
Total property, plant and equipment	<u>1,081,471</u>	<u>1,075,373</u>
Intangible assets		
	29,403	30,257
Investments and other assets		
Investment property, net	623,581	621,517
Other	148,745	151,301
Total investments and other assets	<u>772,326</u>	<u>772,819</u>
Total non-current assets	<u>1,883,201</u>	<u>1,878,450</u>
Total assets	<u>5,689,263</u>	<u>5,533,031</u>
Liabilities		
Current liabilities		
Notes and accounts payables – trade	901,283	788,498
Short-term borrowings	1,150,000	850,000
Current portion of long-term borrowings	27,540	327,540
Income taxes payables	97,614	101,800
Provision for bonuses	–	39,900
Other	264,961	344,547
Total current liabilities	<u>2,441,399</u>	<u>2,452,285</u>
Non-current liabilities		
Long-term borrowings	520,265	213,380
Provision for retirement benefits	293,290	275,933
Provision for retirement benefits for directors	137,767	137,260
Other	37,142	58,281
Total non-current liabilities	<u>988,465</u>	<u>684,855</u>
Total liabilities	<u>3,429,865</u>	<u>3,137,140</u>
Net assets		
Shareholders' equity		
Share capital	424,250	424,250
Capital surplus	285,400	285,400
Retained earnings	1,550,041	1,686,534
Treasury shares	(293)	(293)
Total shareholders' equity	<u>2,259,398</u>	<u>2,395,891</u>
Total net assets	<u>2,259,398</u>	<u>2,395,891</u>
Total liabilities and net assets	<u>5,689,263</u>	<u>5,533,031</u>

Quarterly Non-consolidated Quarterly Statements of Income

	(Thousands of yen)	
	Three Months Ended March 31,2020 Amount	Three Months Ended March 31,2021 Amount
Net sales	1,080,087	1,377,764
Cost of sales	750,651	885,839
Gross profit	329,435	491,925
Selling, general and administrative expenses	219,120	201,792
Operating profit	110,314	290,132
Non-operating income		
Interest income	11	11
Rental income	19,428	20,041
Other	127	464
Total non-operating income	19,567	20,517
Non-operating expenses		
Interest expenses	2,679	1,831
Rental expenses	7,258	7,867
Other	131	-
Total non-operating expenses	10,070	9,699
Ordinary profit	119,811	300,950
Profit before income taxes	119,811	300,950
Income taxes – current	44,249	95,141
Income taxes – deferred	(7,627)	(2,193)
Total income taxes	36,622	92,947
Profit	83,188	208,002